

### UPDATED: December 7<sup>th</sup>, 2023

Thank you for considering **Grand Lucayan Bahamas-Lighthouse Pointe** as your destination for your future bookings. Our resort will provide you with a "picture perfect" location, set in a tranquil tropical environment.

Our RACK rates are commissionable Room Rates that are offered to the general public. Commissions are **ONLY** paid for RACK rates at a rate of 10%. If you are a registered travel agent and would like to receive commissions on your bookings, send us an introductory letter on your letterhead, your IATA number and a current copy of your business license. Please return your documents along with the attached completed vendor approval form to: <u>reservations@grandlucayan.com</u>.

Our 2024 Rack rates are as follows and can be viewed/booked at www.grandlucayan.com:

# 2024 ALL- INCLUSIVE LIGHTHOUSE POINTE AT GRAND LUCAYAN

<b>LOW SEASON</b>   January $2^{2n}$ – $51^{2n}$ , 2024 & May $1^{2n}$ – December 20 <sup>2n</sup> , 2024:						
All Inclusive Pkg.	Single	Double	Triple	Quad		
Room Category	Occupancy	Occupancy	Occupancy	Occupancy		
Traditional Island View	\$349.00	\$436.00	\$558.00	\$680.00		
Superior Marina View	\$361.00	\$448.00	\$570.00	\$692.00		
Deluxe Ocean View	\$421.00	\$508.00	\$630.00	\$752.00		
Ocean Breeze Suite	\$553.00	\$640.00	\$762.00	\$884.00		

## LOW SEASON | January $2^{nd} - 31^{st}$ , 2024 & May $1^{st}$ – December 20<sup>th</sup>, 2024:

HIGH SEASON	February 1 <sup>st</sup>	,2024 - A	pril 30 <sup>th</sup>	, 2024 & December	21 <sup>st</sup> , 2	2024 - Januar	y 1 <sup>st</sup> 2025:
-------------	--------------------------	-----------	-----------------------	-------------------	----------------------	---------------	-------------------------

All Inclusive Pkg.	Single	Double	Triple	Quad	
<b>Room Category</b>	Occupancy	Occupancy	Occupancy	Occupancy	
Traditional Island View	\$409.00	\$496.00	\$618.00	\$744.00	
Superior Marina View	\$433.00	\$520.00	\$642.00	\$768.00	
Deluxe Ocean View	\$505.00	\$592.00	\$714.00	\$840.00	
Ocean Breeze Suite	\$637.00	\$724.00	\$846.00	\$972.00	

The above All Inclusive rack rates are per room, per night at the Lighthouse Point Grand Lucayan. Rates include: room, taxes, fees, and gratuities, 3 meals a day, snacks, unlimited beverages and standard brand liquors (this includes frozen, island tropical & standard mixed drinks), house wine by the glass, local beers <u>only</u> and bottled water. AI food and beverages are available from 7am -10pm; bar services 11am -10pm. Also included are activities, entertainment, fitness center, free WIFI and unlimited golf green fees at the Grand Lucayan Reef Course; a Robert Trent Jones designed Course. Golf cart is additional fee of \$40.32 inclusive of VAT per person/per round.

Romantic dinners may be arranged on the beach (up-charge). Room service, Spa Service and are NOT included.

AI-Children up to age 4 free (one free child per paying adult) ages 5 -12 pays \$100 Per Person, Per Night and ages 13 and older pay adult rates. All-Inclusive guests at Lighthouse Pointe have five (5) food and beverage outlets included: Aroma Café, Portobello's for breakfast and dinner; Capri Pizzeria, Waves Bar and Grille for lunch. Lobby Bar serves only beverages. Check-in time is 3 PM and Checkout time is 11 AM. All-Inclusive starts with lunch (12:00 noon) on the day of arrival and ends with breakfast on day of departure. All details are subject to change and are based on availability.

# 2024 EP RACK RATES LIGHTHOUSE POINTE AT GRAND LUCAYAN

EP – ROOM ONLY Room Category	SHOUDER SEASON 01/02/24 – 01/31/24 06/01/24 – 09/01/24	HIGH SEASON 02/01/24 – 05/31/24	<b>LOW SEASON</b> 09/02/24 – 11/15/24	<b>HIGH SEASON</b> 11/16/24 – 01/01/25
Traditional Island View	\$ 152.00	\$219.00	\$149.00	\$234.00
Superior Marina	\$ 172.00	\$239.00	\$169.00	\$254.00
Deluxe Ocean View	\$ 222.00	\$289.00	\$219.00	\$304.00
Ocean Breeze Suite	\$ 322.00	\$399.00	\$329.00	\$414.00

EP rates are per room, per night and based on single or double occupancy. They do not include taxes, service charge, and resort fees.

**EP - EXTRA PERSON CHARGE:** Triple & Quad occupancy for room only product is \$30 per person, per night plus 18.8% Government Tax and Resort Levy per guest. An additional \$30 per person, per night and \$22.00 Resort Fee and \$8.00 Service Fee is also charged. Roll-a-way charge is \$35.00 per night plus VAT.

**Please note:** The above EP rates are subject to 18.8% for Government Tax and Resort Levy per room, per night and \$22. Energy Fee per room, per night. All guests 13 and older pay \$30.00 per night (\$22.00 Resort Fee and \$8 Service Fee).

#### **GUARANTEE POLICY**

A credit card is required at time of booking.

#### CANCELLATION POLICY

Cancel 48 hours prior to arrival date to avoid full penalty. If the entire booking is cancelled within forty - eight (48) hours of confirmed arrival date, the entire stay will be charged except for an illness with a doctor's note, cancellation of flight officially by the airline, or a government/immigration related matter. Reservations not cancelled are considered a NO SHOW and the entire room and tax penalty will be applied for all nights confirmed.

### NOTE:

- There must be one guest age 21 or older to register for a guest room.
- Maximum occupancy of 4 adults applies per room.
- Historically, Spring Break travel occurs from mid-February through April 30th. Resort will not actively solicit Spring Break business or organize Spring Break activities in 2024.
- An invoice is required for Rack Rate bookings post departure and should be submitted to: <u>reservations@grandlucayan.com</u> and copy: <u>billings@grandluayan.com</u>
- The hotel will not be responsible for deductions imposed by your local bank for any banking fees.
- All rates, government fees and taxes are subject to change.



LUYAN RENEWAL HOLDINGS LIMITED T/A: Grand Lucayan Bahamas P. O. Box F-42500 Freeport, Grand Bahama Bahamas

## NEW VENDOR APPROVAL FORM

Please answer all questions in full and attach a copy of your valid Business License. If U.S. Vendor, please also include copy of W9Form.

Company/Individual:	Type of Business:				
Business Name:		Years in Business:			
Physical Address:					
Remittance Address:					
Phone No.:	Fax No.:	E-Mail:			
Company Officers (Name, T	Fitle, Address and Phone con	tact):			
1					
2					
3					
References (Name, Address,	, E-mail address and Phone c	contact):			
1					
2					
3					
I/We hereby certify that the	information presented on this	s form is correct.			
Signature	Title		Date		
		WRITE BELOW THIS LINE			
Reason for New Vendor (P	Please also attach 2 other re	<u>levant bids)</u>			
New Vendor Approval:					
General Manager/Resort Ma					
	Name/Sig	gnature	Date		
Financial Controller:	Name/Si	gnature	Date		